



*Developing Positive Partnerships
and Leadership Excellence
for Labor Relations Professionals*

The use of this official seal confirms that
this Activity has met HR Certification
Institute's® (HRCI®) criteria for
recertification credit pre-approval.



2026 VIRTUAL CLASSES

All seven workshops include both traditional
training and interactive simulations to develop skills
helpful to labor relations professionals.



LCW 2026 Pre-Conference

*In-Person event: San Francisco

21 **COSTING LABOR CONTRACTS**
January

12 & 19 **NUTS & BOLTS OF NEGOTIATIONS**
February

12 & 19 **RULES OF ENGAGEMENT**
March

16 & 23 **BARGAINING OVER BENEFITS**
April

07 & 14 **PERB ACADEMY**
May

04 & 11 **TRENDS & TOPICS AT THE TABLE**
June

16 & 23 **COMMUNICATION COUNTS!**
July

13 & 20 **RULES OF ENGAGEMENT**
August

17 & 24 **NUTS & BOLTS OF NEGOTIATIONS**
September

15 & 22 **PERB ACADEMY**
October

03 & 10 **BARGAINING OVER BENEFITS**
December



Interested?

Start Earning Your Certificate at:
<https://cvent.me/qWm1W9>

*Each class consists of two dates/parts. Participation in
both dates/parts is required for certification.

*Participants in the LRCP program have a three-year
timeframe to complete all seven classes.

LABOR RELATIONS CERTIFICATION PROGRAM

➤ **Bargaining Over Benefits**

Benefit provisions continue to get complicated with retirement, Affordable Care Act, FLSA compliance, IRS compliance, retiree medical, and leaves of absence. Understanding the interplay of state and federal laws and MOU provisions is important - let us uncomplicate some complicated subjects, provide tips for compliance, and offer strategies for your agency to consider.

➤ **Communication Counts!**

This workshop will teach you how to be effective in all types of communication, including: closed session with elected officials; conversation with agency executives; crafting clear and concise contract language; clarity around the common clauses in labor contracts; using comparable surveys and data; and verbal/non-verbal techniques at the table.

➤ **Costing Labor Contracts**

The keys to successful negotiations include planning and costing. Just like planning a vacation, the amount of time and effort you put into planning and costing can determine the success of the trip. Costing contract proposals is similar to costing excursions on a vacation - they all sound like a good idea but can we afford them? Join us at this workshop to learn the importance of costing and methods you can use to make costing easy.

➤ **The Public Employment Relations Board (PERB)**

This workshop will help you understand unfair labor practices, PERB hearing procedures, representation matters, agency shop provisions, employer-employee relations resolutions, mediation services, fact-finding, and requests for injunctive relief - all subjects covered under PERB's jurisdiction.

➤ **Trends & Topics at the Table**

What is happening in that room? This workshop puts you into the negotiation session environment and focuses on tips from our time at the table. Trending topics, union tactics, creative problem solving, and techniques to tackle various contract provisions will be shared and demonstrated.

➤ **The Rules of Engagement**

Understanding the scope of meet and confer matters, impacts/effects bargaining, the rights of union/association representatives, dealing with pickets, protests and concerted activity, issuing last, best & final offers, impasse procedures and managing the chaos that can come when engaged with labor relations challenges will be covered in this workshop.

➤ **Nuts & Bolts of Negotiations**

Navigate the nuts & bolts of public sector labor negotiations by exploring the legal framework of collective bargaining, preparation tips for the process, and setting up your strategy. The fundamentals are the building blocks to success, and this workshop will provide the key elements in this process.

INTERESTED?

Get Started At: www.lcwlegal.com/lrcp